



Presentation
September 2021

NEXT-GENERATION
HT-PEM FUEL CELL TECHNOLOGY
"ANY FUEL. ANYWHERE."

ABOUT ADVENT TECHNOLOGIES HOLDINGS, INC.

NEXT-GENERATION **HT-PEM** FUEL CELL TECHNOLOGY

- 190 patents issued, licensed, or pending
- Strategic Partner of the U.S. Department of Energy (DoE). Joint development with Los Alamos National Lab, Brookhaven National Laboratory, National Renewable Energy Laboratory exclusive award of the L'Innovator Program

MARKET-READY (Total Addressable Market: \$72+ billion)

- Thousands of systems sold to Defense, Off-Grid, Remote Power Markets in recent years
- Opportunity for Heavy-Duty Automotive, Aviation, Marine

GLOBAL MANDATE TO DECARBONIZE

- Decarbonization is a key priority by governments and industries across the globe
- The U.S. is working towards a 50-52% reduction from 2005 levels in economy-wide net greenhouse gas pollution in 2030.
- The EU Hydrogen Strategy aims for 6GW of renewable hydrogen electrolyzers in the EU by 2024 and 40GW by 2030.

STRONG BALANCE SHEET

- Public listing (**NASDAQ: ADN**) entry in February 2021
- \$116 million of cash on the balance sheet (June 2021). No debt

HIGH-GROWTH PROFILE

- Strong pipeline. Manufacturing in the U.S., Denmark & Germany
- Target revenues of \$250+ million by 2025
- Target Gross Margins of 30%



Experienced Leadership Team

Proven track record of technological development and commercialization



Vasilis Gregoriou*

Chairman & CEO

- 30+ years of operational and strategy experience in the U.S. and Europe
- World-renowned renewable energy expert
- Extensive experience in product development and company management
- MBA, Northeastern University
- Ph.D. in Physical Chemistry, Duke



Emory De Castro*

CTO

- 35+ years of technology commercialization
- 25+ years in fuel cells
- Volume manufacturing expert
- DoE Manufacturing Award
- BASF Fuel Cell Inc.
- PEMEAS Inc., and De Nora N.A.
- E-TEK
- B.S. in Chemistry, Duke University
- Ph.D. in Chemistry, University of Cincinnati



Kevin Brackman

CFO

- 25 years of finance experience
- Myers Industries
- Ingersoll-Rand
- Chiquita Brands International
- American Institute of Certified Public Accountants
- B.S. Accounting & Finance, Miami University



Chris Kaskavelis

CMO

- 20+ years as a C-Suite Officer in Tech/Marketing (founded start-up to AIM & Nasdaq IPOs)
- B.S. in Electrical Engineering and B.A. in Business Economics, Brown University
- Ph.D. in Supply Chain Management and M.Sc. in Manufacturing Engineering, Boston University



Jim Coffey

General Counsel & COO

- 30+ years experience in corporate and securities law, M&A, VC, corporate finance and IP law
- Long track record working with companies in the clean energy and technology sectors, with specific experience in the fuel cell industry
- B.A., Providence College
- J.D., New England School of Law
- LL.M. in Corporate Law, New York University

*Indicates member of Board of Directors following the Business Combination. Additional Board of Director members include Katherine Fleming, Angelos Skutaris, Katrina Fritz and Lawrence Clark.

ADVENT EXECUTES ON BUSINESS PLAN POST NASDAQ ENTRY

Advent has approximately **190 patents issued, licensed, or pending** and has accessed its own and the 3rd party global HT-PEM investment of partners to create the leading next-generation fuel cell technology provider.

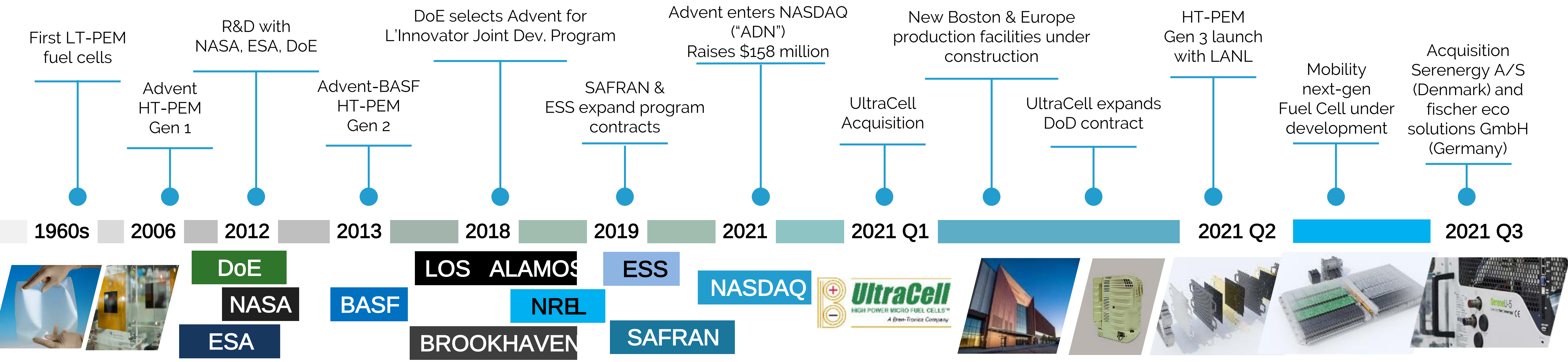


Exhibit 2: Global hydrogen projects across the value chain



ADVENT FUEL CELL TECHNOLOGY "ANY FUEL. ANYWHERE."

ANY FUEL



HYDROGEN

- Fuel for most heavy-duty mobility & industrial markets



METHANOL

- Option for off-grid & portable
- Interim low-cost option for mobility

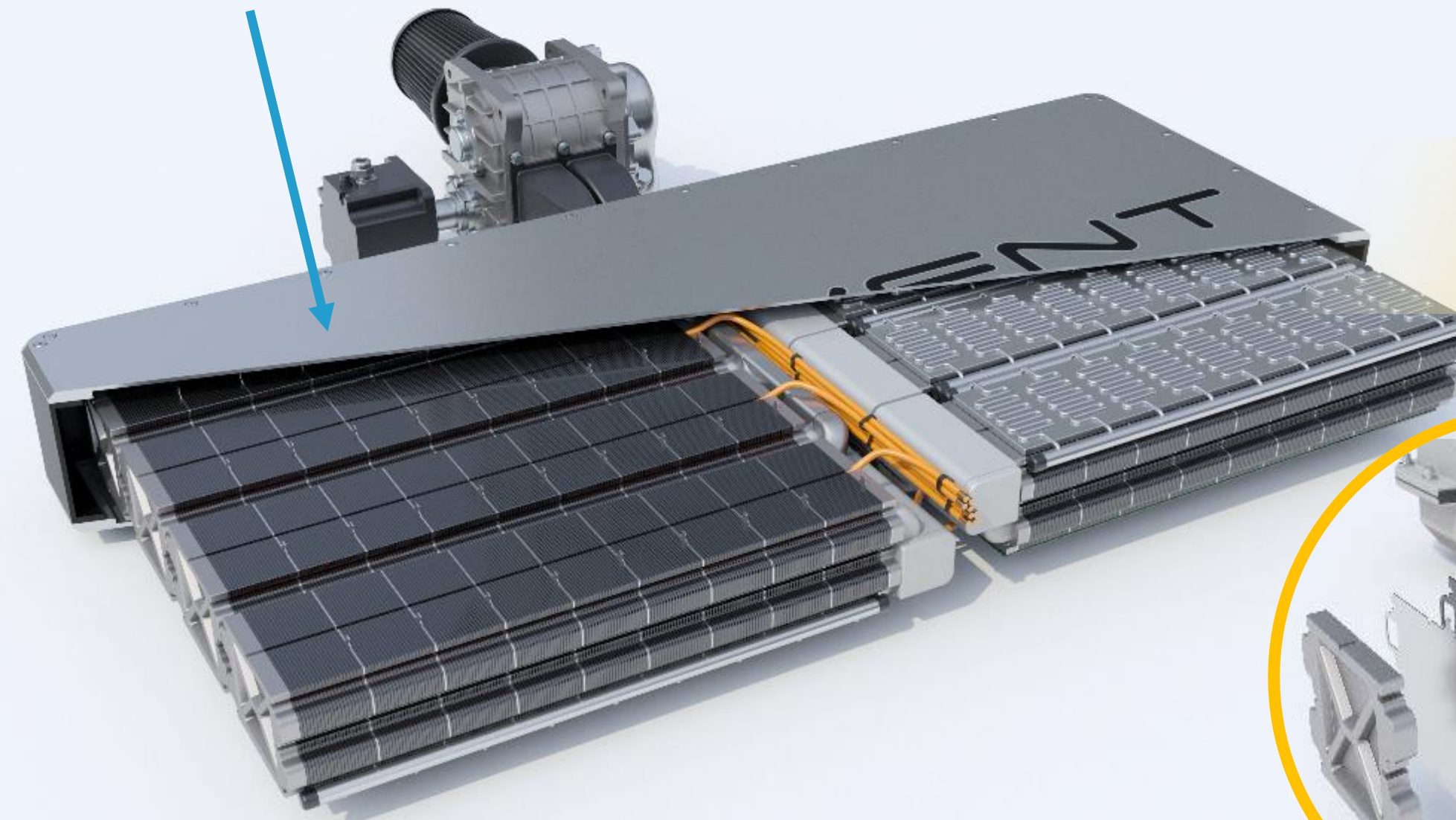
MARKET NOW

e-FUELS (H2 carriers)

- Low-cost hydrogen at minimal infrastructure cost
- e-Methanol, DME, LOHC

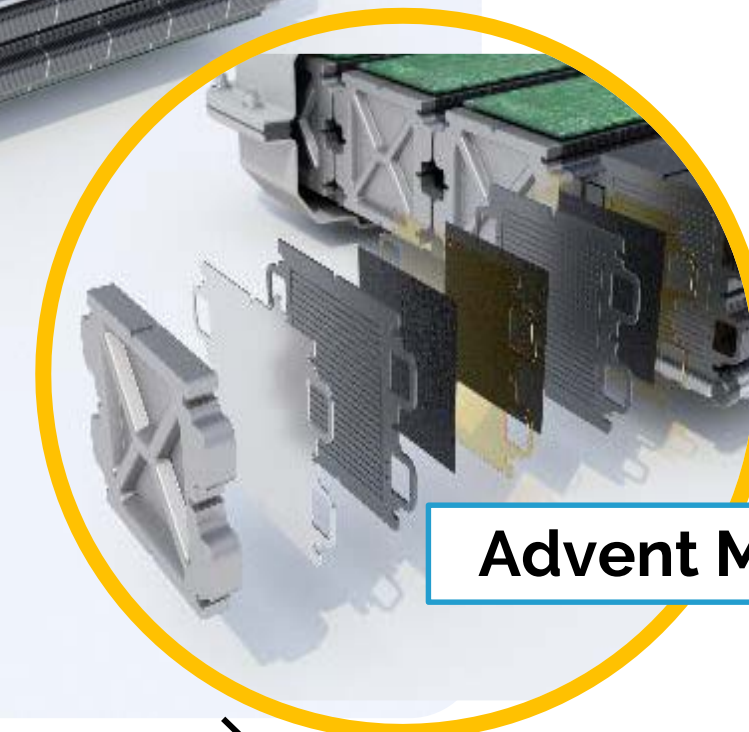
MARKET IN NEAR FUTURE

Advent Fuel Cell Stack



ELECTRICITY

Advent MEA



ANYWHERE

MARKETS

Defense



Off-Grid



Heavy-Duty Automotive



Aviation



Combined Heat & Power



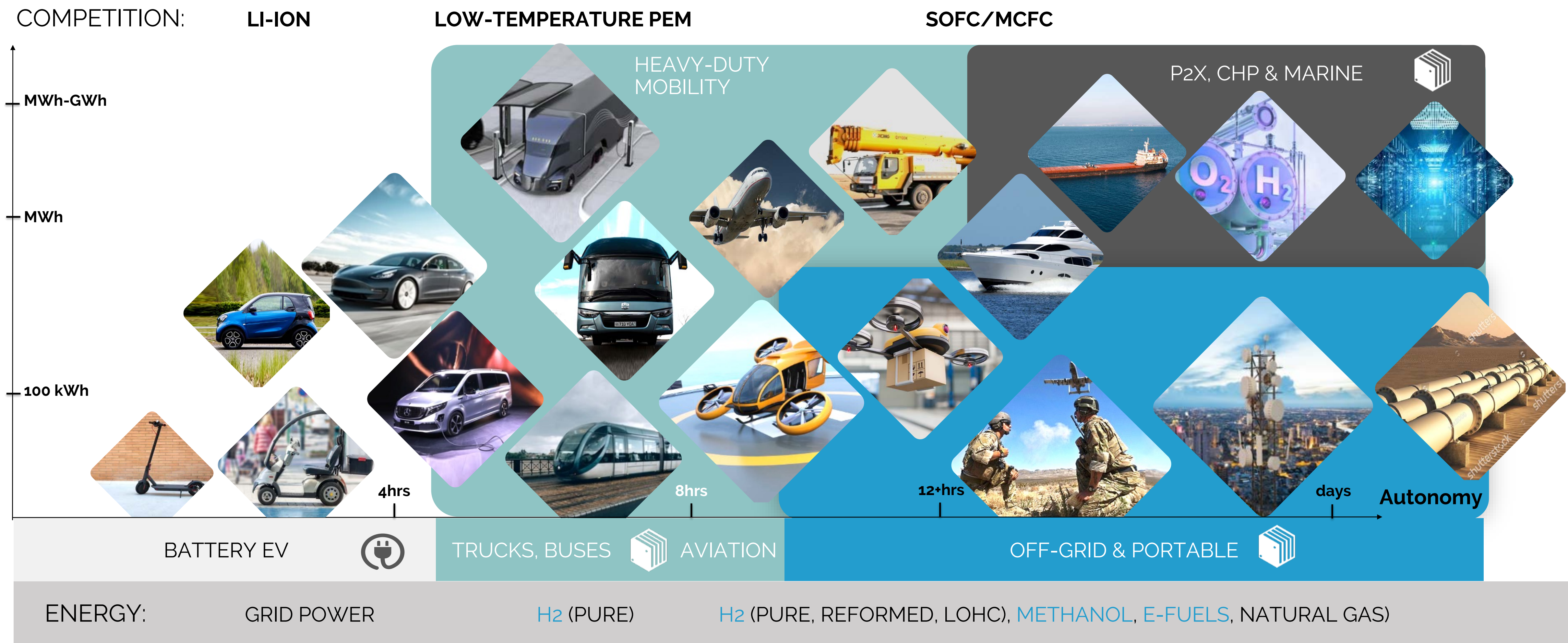
Marine



MARKET & COMPETITIVE LANDSCAPE: ADVENT POSITIONING

Path to mobility market through JVs & Joint Development Agreements

Increasing interest for large-scale systems





 **ADVENT**

TECHNOLOGY

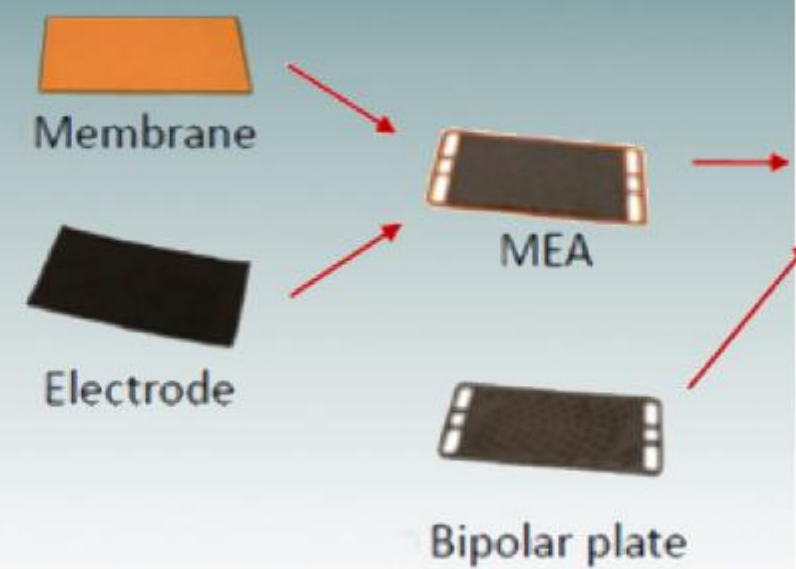
ADVENT THE PATH TO LOW-COST FUEL CELL SYSTEMS

MATERIALS INNOVATION

New MEA with U.S.
Department of Energy (DoE)

Power Density 1w/ cm²
Maximum Life time

Roll-to-roll material
fabrication



SCALE

High-volume
manufacturing
Germany

ENGINEERING INNOVATION:

Next-generation
Digitronics Design



Fuel cell stack

STANDARDIZATION

Reformer changes
from H₂ to Methanol
to Natural Gas to Zero
Carbon e-Fuels

Same Stack & MEA
Low TCO with fuel
flexibility



Reformer-HT-stack

END PRODUCTS

Already shipping products
in off-grid, defense &
portable power market

Strategic Partnerships for
end-products in mobility



Core unit



Electro-mechanical unit



Power electronics/
control unit

REDUCE TCO: \$/kWH

- Increasing lifetime
- Reducing materials & production cost/kW
- Platinum (Pt) recycling/ financing
- Fuel-flexibility: fuel cost & infrastructure, immediate market

TELECOM



5kW module HT3-5000



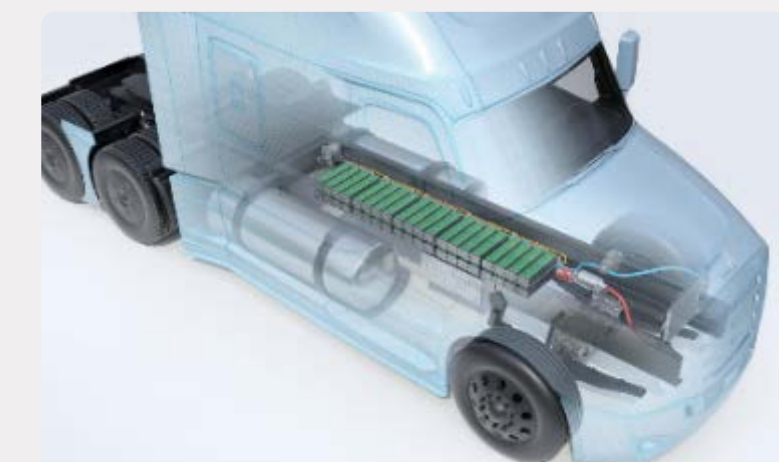
Outdoor cabinet
2 X HT3-5000
fuel tank

DEFENSE



XX55™

HEAVY-DUTY TRUCKS





APPLICATIONS

ADVENT



OFF-GRID POWER: TELECOM TOWER POWER METHANOL FUEL CELL SYSTEMS (5-15kW)

01 PROVEN

- SerEnergy has deployed hundreds of systems deployed to telecom tower operators around the world
- Remote monitoring and self-maintaining systems
- Operate at extreme conditions

Business Case:

Smart Communications deploys SerEnergy fuel cells across its Philippine telco network

SerEnergy
clean power

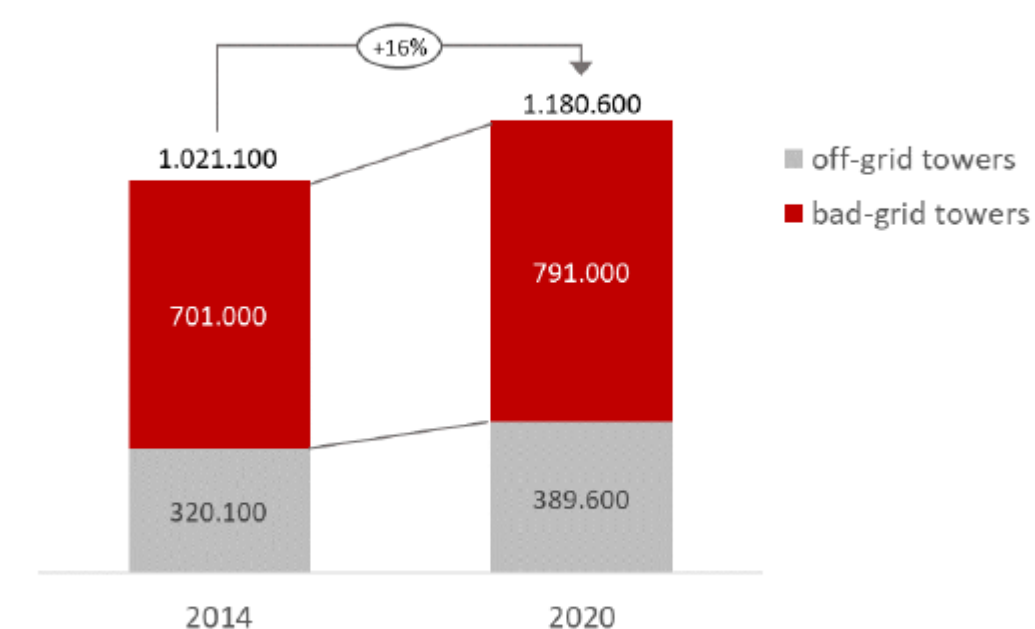
Smart

02 DEPLOYABLE

- Power generation in off/bad-grid sites for critical infrastructure, telecom, construction sites
- Self-contained cabinet systems with 1-3 5kW fuel cells



Total number of off-grid and bad-grid towers:



Source: GSMA, "Green Power for Mobile", Dec 2014.
Bad-grid: Less than 18 h of reliable grid access per day.

03 CLEAN ENERGY

- Fuel cells do not produce particulate pollutants or unburned hydrocarbons. They emit less carbon dioxide than other, less efficient technologies. With the use of e-Fuels, this creates a path to effectively zero-emissions energy.

Acquisition of SerEnergy & fischer eco solutions fuel cell businesses closed on September 1, 2021



- 92 additional highly-skilled R&D, manufacturing and sales professionals
- HT-PEM focused with proven production capabilities in Denmark & Germany
- Acceleration with business in Asia and Northern Europe markets

OFF-GRID POWER FOR CRITICAL INFRASTRUCTURE: U.S. AND CANADA O&G OPPORTUNITIES

01 ANY FUEL

Uses Methanol

- Fuel cells will use industrial-grade methanol already available at the site
- 10x less greenhouse gas emitted vs. traditional combustion generators
- Zero nitrogen oxides, sulfur oxides and particulate emissions

02 ANYWHERE

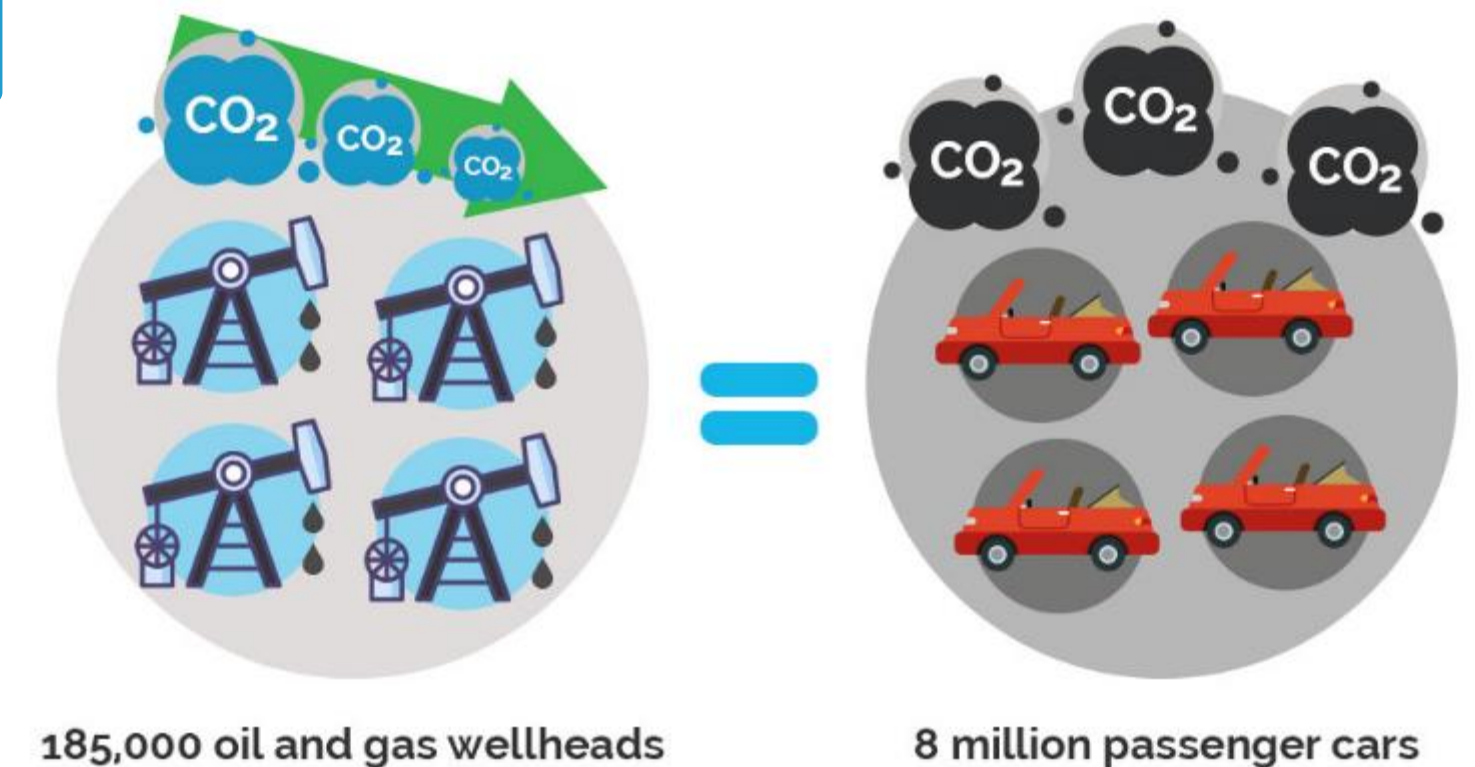
Rugged and Reliable

- Unlike renewables, fuel cells work in almost any climate, geography and weather condition
- Designed to meet critical power requirements without interruption
- Does not fail in extreme conditions, can operate at low temperatures down to at least -40°C
- Fuel Cells can deliver power to well sites 24/7/365

03 GOAL: METHANE EMISSIONS TO ZERO

Reduce O&G well site methane emissions (up to 40 Mt CO₂e per year)

- Fuel cells powering 185,000 oil and gas wellheads in Canada and the U.S. will reduce methane emissions (up to 40 million tons of CO₂e per year), which is equivalent to the carbon footprint of more than 8 million passenger cars
- **The implementation of the solution can contribute to rapid decarbonization of the Oil & Gas industry by mitigating the methane emissions problem.**



04 PROVEN

- Executed agreements to trial **10 50W systems** in Alberta with oil & gas majors
- Initial deployment in Canada anticipated in Q3 2021
- Projection: Mass deployment by 2023

- SHELL
- REPSOL
- HUSKY
- CENOVUS ENERGY
- NAL RESOURCES
- BELLATRIX
- MODERN RESOURCES
- CALSCAN SOLUTIONS



DEFENSE INDUSTRY: WEARABLE FUEL CELL FOR OFF-GRID POWER

01 PROVEN

- Portable Power: Military grade, 55W-1kW battery
- USA made and DoD deployed portable fuel cell
- Operates at -20°C-+55°C



02 PORTABLE

3X-25X

lower weight
compared to batteries



3 Gallons of
Methanol
(approximately 20 lbs)

VS



121 lbs
of batteries

03 MOBILITY

- Can use methanol (contained in some windshield washer fluid) as fuel
- Transported at a much lower cost than single-source fuel, for example, hydrogen
- Major advantage from logistics/operations perspective
- Based on Advent's "Any Fuel" MEA



NEXT MARKETS

Security

Surveillance

Emergency Response

UAVs

Recreation



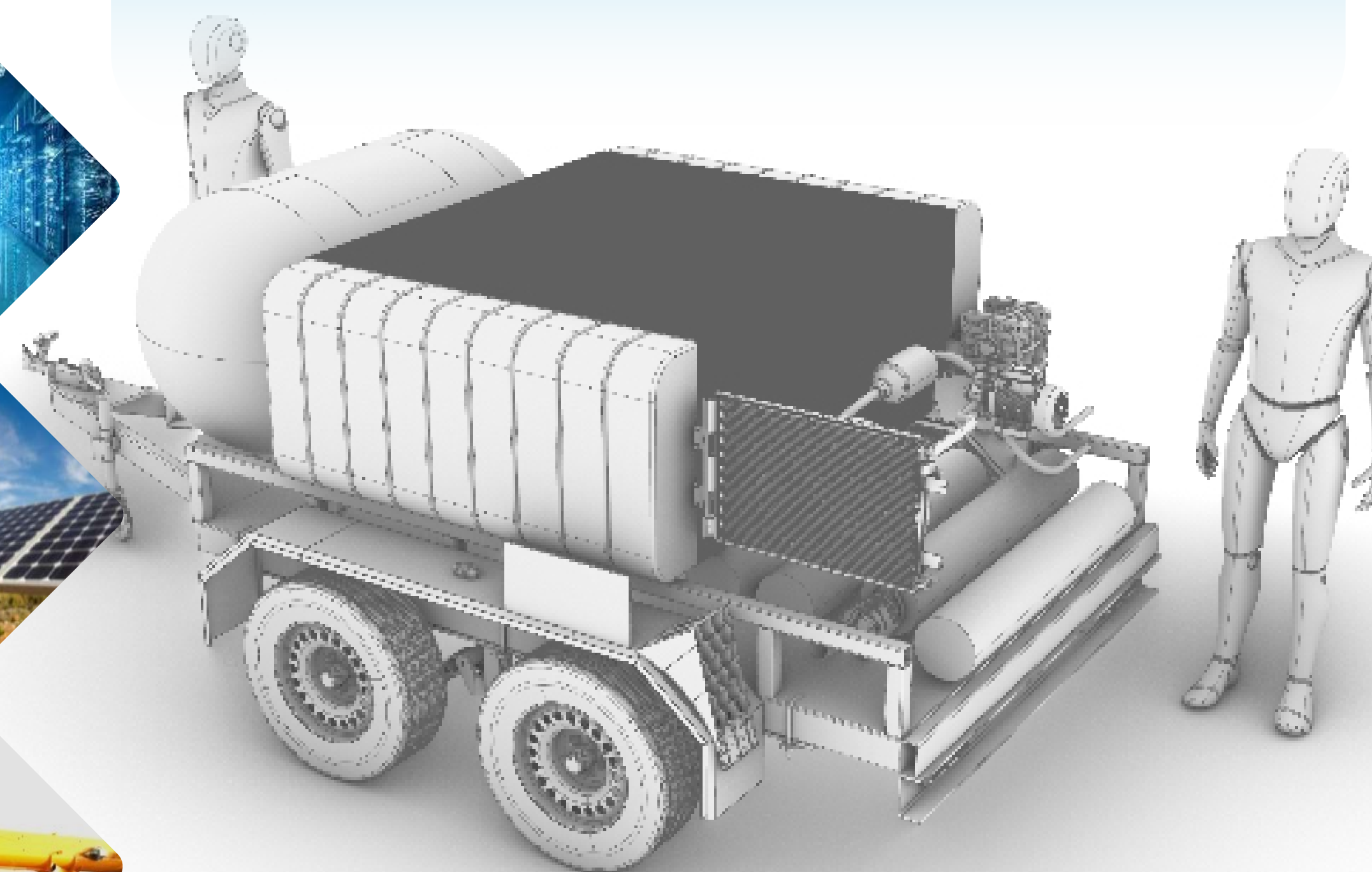
LARGE-SCALE SYSTEMS: INDUSTRIAL (P2X & CHP MARKETS)

MW-level Systems

- **Power to Hydrogen:** to balance grid by producing heat & power from stored hydrogen
- **Datacenters:** reliable, high-quality power
- **Off-Grid Power:** For large-scale off-grid power needs
- **Mining Industry:** Vehicle recharging and remote power needs



1 MW FUEL CELL SYSTEM BY ADVENT



01 FUEL-FLEXIBLE

- Supports methanol or natural gas and hydrogen if/when available.

02 OFF-GRID

- No grid, no hydrogen network, makes HT-PEM attractive solution

03 GREEN SOLUTION

- Facilitate path to zero-emissions for large-scale and grid level systems

04 LARGE-SCALE

- MW specific product design for low-cost of manufacturing and long lifetime

COMBINED HEAT & POWER: UNITS FOR HOME AND COMMERCIAL APPLICATIONS

Advent Technologies has been nominated by the Greek Ministry of Development and Investment to be part of the first wave of Important Projects of Common European Interest (“IPCEI”) on Hydrogen. Advent will also be spearheading the Green HiPo project as part of the overall, joint “White Dragon” project.

HiPo Station 3-5kW



Private

Suitable for different types of buildings

- Single-family homes
- Multi-family homes

Commercial

Suitable for small-scale commercial buildings, Businesses and more:

- Restaurants
- Hotels
- Office buildings
- Workshops
- Stores
- Medical Centers
- Banks



APPLICATION	Electrical power and heat for family homes, companies, public and commercial buildings
OPERATING MODE	All year (~8,700hrs)
MONITORING	Available via web enabled device
FUEL	Hydrogen, Natural gas, LPG, Methanol, e-fuels and any hydrogen carriers
FUEL CELL TYPE	HT PEM Fuel Cell (3-5kW)
OVERALL EFFICIENCY	90%
ELECTRICALEFFICIENCY	40%
THERMAL POWER	Up to 5kW
ELECTRICAL ENERGY GENERATED/YEAR	26,000kWhr
THERMAL ENERGY GENERATED/YEAR	44,000kWhr
WEIGHT	490kg
HEIGHT X WIDTH X DEPTH	1,520mm x 860mm x 610mm
SERVICE	12 months (air filter, water purification)

01 FUEL-FLEXIBLE

- Can start deployment in natural gas network and eventually support H2 input or other fuels without new investment

02 THE RIGHT TEMPERATURE

- LT-PEM doesn't provide quality heat, and Solid Oxide Fuel Cell (SOFC) is too hot (600+°C)

03 MODULAR

- Can scale up to bigger units by adding systems in parallel

04 COST

- Lower cost to manufacture than SOFC, simpler supply chain

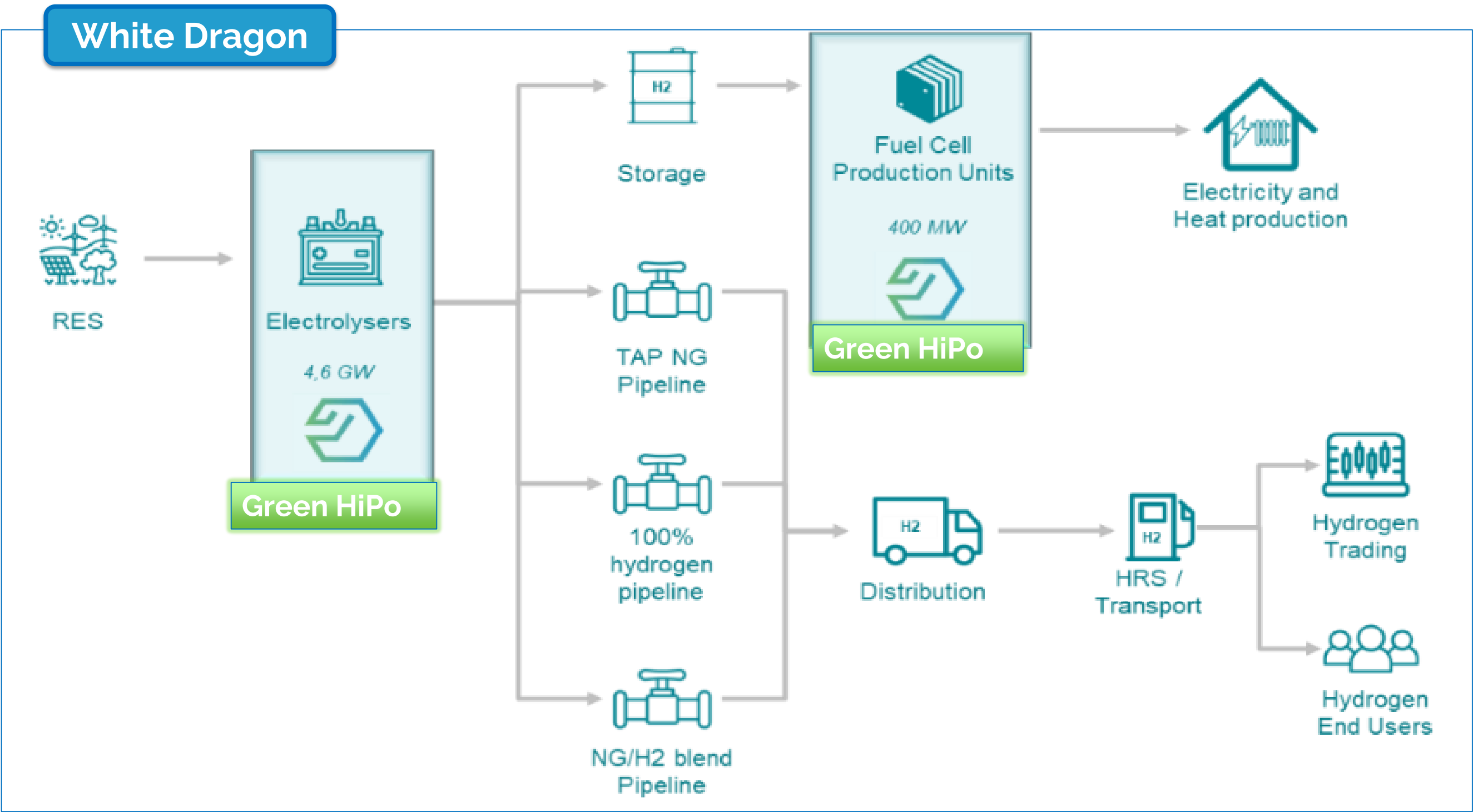
COMBINED HEAT & POWER: WHITE DRAGON

Advent Technologies Projects White Dragon & Green HiPo (4.65GW Green Hydrogen & 400MW Fuel Cells), approved by Greek Government and submitted to the European Union

White Dragon is the flagship decarbonization project for Greece and one of the top-10 projects by size across Europe for green hydrogen production and storage (Power to Gas). Developed by a consortium of Greek companies for development between 2022 and 2029, it consists of:

- 1. GW-scale variable renewable energy/electricity
- 2. Hydrogen production & storage (electrolyzers used for green h2 production, and high-temperature fuel cells for energy storage, electricity grid stabilization, and district heating locally)
- 3. Hydrogen and natural gas blending for pipeline transportation

Advent's two Greek Important Projects of Common European Interest ("IPCEI") have been approved by a joint decision by the Greek Minister of Development and Investments, Mr. Adonis Georgiadis, and the Greek Minister of Environment, Energy, and Climate Change, Mr. Kostas Skrekas, and now await EU approval.



White Dragon (Decarbonization & Solar Power to Gas Project)

Duration	2022-2029 (first phase)
Green H2 production Power2Gas:	250,000 tons / year
Green H2 for other uses:	58,000 to 71,000 tons / year

COMBINED HEAT & POWER: GREEN HiPo

Advent Technologies Projects Green HiPo approved by Greek Government and submitted to the European Union to establish manufacturing capacity for 4.65GW Green Hydrogen Electrolyzers & 400MW Fuel Cells

- The Green HiPo project concerns the development, design, and manufacturing of HT-PEM fuel cells for the production of heat and power.
- It is a complementary project to White Dragon and will produce the fuel cells that will power White Dragon's green energy plan.
- The project will contribute to the economic development of the region by providing approximately 1,400 jobs in innovative sustainable technology.
- The facility will initially manufacture fuel cells of 15kW/units, gradually reaching 120kW, and then 1MW scale single units before finally becoming a multi-MW platform.

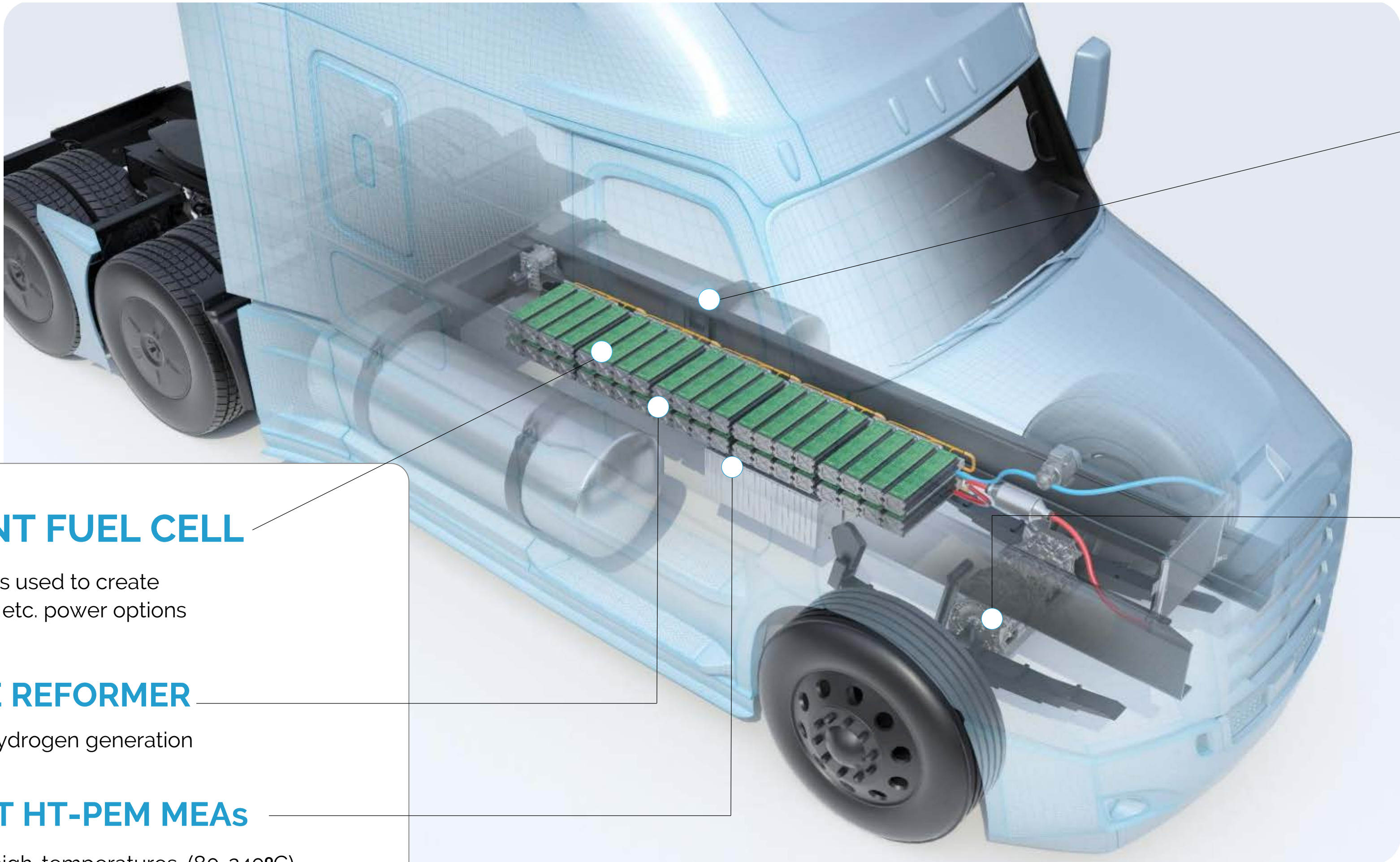
Why Advent's Fuel Cells

Advent's HT-PEM fuel cells are well-suited for heat and power applications:

- They operate at the 160-200°C range and can produce quality heat, in addition to electricity.
- Combined efficiency of fuel cells to 85 percent.
- They operate with natural gas, a natural gas-hydrogen blend, and eventually with green hydrogen.

GREEN HiPo	
Duration	2022-2029 (first phase)
Project	Scope: Manufacturing of Fuel Cells & Electrolyzers Northern Greece to support White Dragon project
Size	Fuel Cell Capacity: 400MW Electrolyzer Capacity: 4.65 GW (to be installed by Advent in the 7-year timeframe)

HEAVY-DUTY TRUCKS: ADVENT'S "ANY FUEL. ANYWHERE." TECHNOLOGY



ADVENT FUEL CELL

30kW stacks used to create
120, 240kW etc. power options

SIMPLE REFORMER

On-board hydrogen generation

ADVENT HT-PEM MEAs

Operate at high-temperatures, (80-240°C)
Based on proprietary materials
No need for water management

01

FUEL FLEXIBILITY

H₂, H₂ (LOHC) & e-Fuels
(methanol, natural gas)

02

COST

Simpler to design and manufacture
"Any Fuel. Anywhere." reduces TCO
(vs. LT-PEM)

03

LONG RANGE & FAST RECHARGE

Smaller lithium ion battery
Solves the limitations of pure EV trucks
Option to refuel with liquid fuels
Small Radiators

04

EFFICIENCY

Operates at "optimal" temperature
and high voltage
Reduces system complexity (balance
of plant)

AVIATION: COMMERCIAL FLIGHTS, DRONES, eVTOLs

01 RANGE / PAYLOAD

Compared with Batteries, e-Fuels or even H2, provide an attractive solution

- **PAYLOAD increases 2x+**
- **RANGE increases from minutes to hours**

Based on: Next-generation HT-PEM MEAs
Proprietary ultra-lightweight non-metal plates

02 EFFICIENCY

High temperature
Is key for flight efficiency

03 UTILIZATION

Refills in minutes vs. hours

04 MULTI-FUEL

H2 or dimethyl ether (DME) is an attractive fuel source

- ARPA-E: minimum of 2,000Wh/kg energy density is required for flight
- Jet fuel: 12,000Wh/kg,
- **H2: 40,000Wh/kg,**
- Methanol: 5,472Wh/kg,
- **DME: 7,889Wh/kg**
- Battery: 240Wh/kg

MARKETS

Surveillance Drones

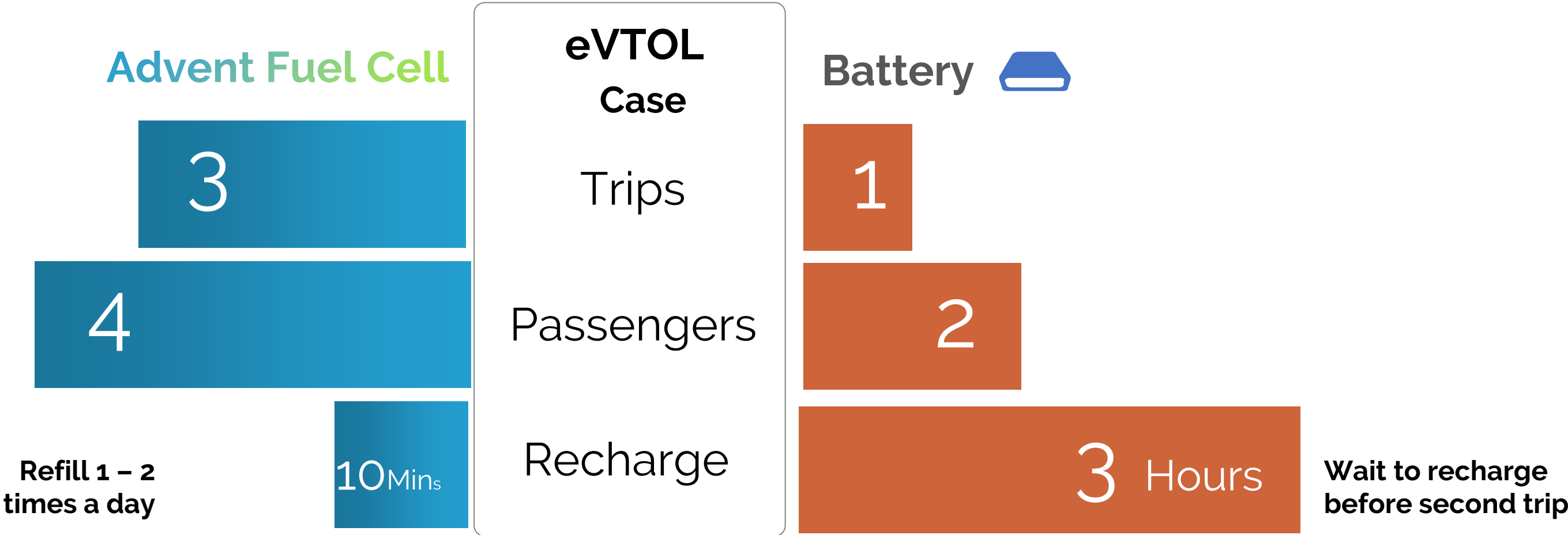
Delivery Drones

eVTOLs

Airplanes



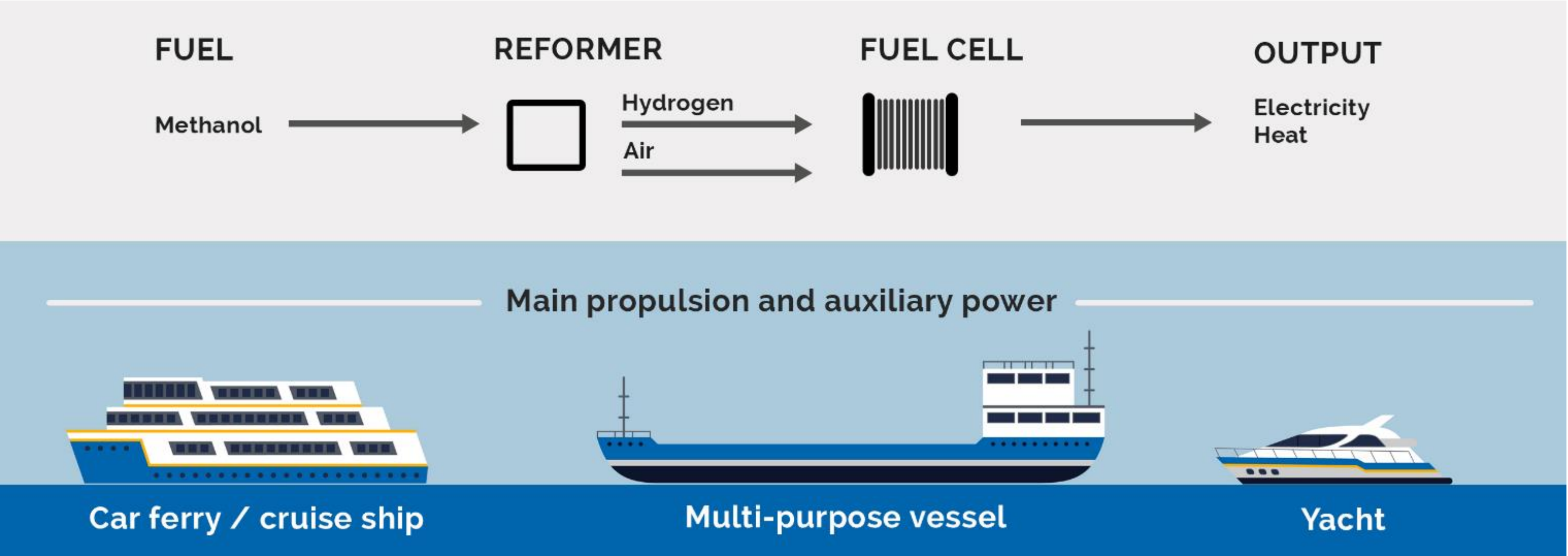
Projected trip from San Francisco to Palo Alto*



*Expected performance of a typical trip from San Francisco to Palo Alto in California of an eVTOL using the Advent Fuel Cell vs. using just a battery.

MARINE APPLICATIONS: ADVENT'S "ANY FUEL. ANYWHERE." TECHNOLOGY

Methanol is used by a Reformer to create **Hydrogen and Air** which enters the Fuel Cell and is converted to **Electricity**.



ADVENT FUEL CELL

30kW stacks used to create 120, 240kW etc. power options for auxiliary power and passenger accommodations

1MW Stacks used to create multi-MW for propulsion

ADVENT HT-PEM MEAs

Operate at high-temperatures, (80-240°C)
Based on proprietary chemistry
No need for water management



01

FUEL FLEXIBILITY

H₂, H₂(LOHC) & Methanol, natural gas

02

MODULAR POWER SYSTEM

Scalable for many load requirements and applications (e.g. propulsion system, auxiliary power)

03

LONG RANGE & FAST REFILL

Unlike a battery that needs charging, fuel cells run as long as there is hydrogen fuel. Thus, longer routes and larger vessels may be possible

04

HYBRID ARCHITECTURE

Batteries can work together with fuel cells (hybrid architectures of battery and fuel cell)

05

NO EMISSIONS

Fuel cell ship Vessels can freely access emission control zones